

EquiPoise Capital Management

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Helping You Achieve Your Goals

February 2023



EquiPoise New India Opportunities Portfolio

Strategy Presentation

December 2021

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Founder



Ashish Wakankar - Investment Adviser

With experience in capital markets around 30 years and counting, Ashish is a tried, tested & trusted financial industry professional. His knowledge and experience spans across equity research, stock broking, offshore funds, portfolio management and advisory services. Ashish wrote a monthly column on Indian markets for Fuji Sankei Business-i, a leading financial daily in Japan.

After his earlier roles at Deutsche Asset Management as Portfolio Manager & Head - Portfolio Management Services (PMS) and Kotak Asset Management as VP & Portfolio Manager - Offshore Funds, Ashish worked at SBI Funds Management Pvt Ltd as Head - Portfolio Management Services (International) & Senior Fund Manager between December 2005 till October 2015. He successfully set up one of the largest and highly profitable offshore funds management businesses in India with an AUM in excess of USD1.3bn. He launched SBIFM's maiden Mauritius based offshore fund and managed several India dedicated offshore funds, of which two won R&I Awards in Japan for their 10-year performance.



His last assignment was with Tata Asset Management as Head - Strategy and International Business. He was also Head - Portfolio Management Services and Principal Officer. He turned entrepreneur again in September 2019 and started EquiPoise Capital Management Pvt Ltd., a SEBI registered investment adviser (INA000015987) offering investment advisory, offshore advisory and research services.

Ashish is Bachelor of Science from University of Mumbai and holds a post-graduate Diploma in Management Studies from Jamnalal Bajaj Institute of Management Studies, University of Mumbai.

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Our Board of Directors



1. Ms.Swati Sandesh Mayekar - F.C.A, A.C.S, B.G.L

Director

Ms.Mayekar, Partner S Panse & Co., is an experienced Chartered Accountant and was practicing Chartered Secretary for more than 40years. She has expertise in Income Tax Matters, Company Law, Secretarial Practice, Inspection of Mutual Funds. She was Chairperson FICCI Ladies Organization (FLO).

She has been advisor to United Phosphorus Group on Company Law matters since 1991. Ms.Mayekar is also Director on Uniphos Enterprises Ltd (United Phosphorus Group), FDC Ltd., Encode Advanced Dentistry Pvt. Ltd. and Prodigy Finvest Pvt. Ltd. She has also been visiting faculty at several reputed management schools in India.

2. Ms. Supriya Sanjay Panse - F.C.A., DISA (ICAI), GRAD. CWA, DIPLOMA IFRS (ACCA,UK), Director

Ms.Panse, Partner S Panse & Co., has expertise in Quality Assurance, Internal Audits, Mutual Funds inspection, and Large corporate Statutory Audits for more than 30years. She also has extensive experience in Systems Audit and was associated with A. Fergusons & Co.

3. Ashish Avinash Wakankar - B.Sc., PGDMS (Jamnalal Bajaj Institute of Management Studies, University of Mumbai) **Director**

Investment Philosophy



- Our investment philosophy is to aim for growth without compromising the quality of stocks that we buy in the portfolio.
- Within that stock selection is primarily based on following criteria:
- a) Change at margin
 - Change in management
 - Competitive landscape
 - Large capacity addition / operating leverage
 - Breakthrough in technology / products
- b) Leadership / large market share in respective areas of operation
- c) Wide canvas of opportunity / market available for the business.
- d) Good quality management

Portfolio construction framework



Stock Universe based on objective/mandate

Qualitative & Quantitative filters

Investment Universe

Fundamental research based +2years forecasts

Focus List

Model Portfolio

Strategy Brief



Strategy Name	EquiPoise New India Opportunities Portfolio
Objectives	 To provide investors with opportunities for long-term growth in capital by curating a well-diversified portfolio of large cap and midcap companies. To generate superior returns over long term. However, there can be no assurance that the investment objective of the strategy will be achieved.
Benchmark	Nifty 200 index
Investment Approach	Bottom-up
Investment Style	Growth At Reasonable Price (GARP)
Market Capitalisation	 Large Cap : 50% to 80% Mid & Small Cap: 20% to 50% Cash : 0% to 10%
No. of stocks	Maximum number of stocks ~36

Strategy Brief



Strategy Name	EquiPoise New India Opportunities Portfolio
Fees	 The maximum fees that may be charged shall not exceed 2.50% of assets under advisory (AUA) per annum plus GST per client.
Investment Horizon	• 3 to 5 years
Exit Load	• N.A.
Client Onboarding	Direct or through an intermediary
Riskometer	Very High Risk

Thank You



EQUIPOISE CAPITAL MANAGEMENT PVT. LTD.

SEBI registered Investment Adviser (Registration number: INA000015987)

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